# EXHIBITOR PROSPECTUS IMMUNOLOGY 2010

97th Annual Meeting The American Association of Immunologists





Meeting Dates: May 7–11, 2010

Baltimore Convention Center Baltimore, Maryland

# An Invitation to Exhibit and Sponsor...

# The Largest Annual Immunology Meeting Worldwide!

Make plans now for **IMMUNOLOGY 2010**, your premier exhibits opportunity of the year. This 97th Annual Meeting of the American Association of Immunologists (AAI) brings together the world leaders in immunology to present cutting edge research. Join us in Baltimore to meet and discuss your products and innovations with heads of laboratories, grant holders, and team leaders who are the decision makers.

#### Participating IMMUNOLOGY 2010™ exhibitors will have an opportunity to increase their sales of:

- Laboratory supplies
- Biologics, diagnostic kits, and reagents
- Research animals and supplies
- Analytical and flow cytometry equipment

#### **Products purchased by attendees include:**

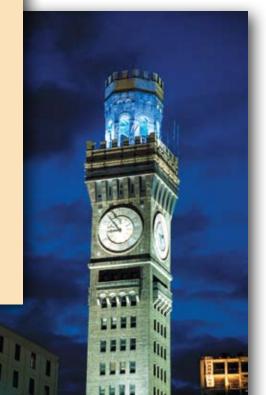
- Antibodies and diagnostics
- Balances, microscopes, cameras, spectrophotometers, high-throughput robotic equipment, etc.
- Cell and tissue culture reagents and animal sera
- Cell separation products
- Centrifuges
- Cytokines, chemokines, and growth factors
- Electrophoresis equipment and reagents
- ELISA kits and plate readers
- Enzymes
- Flow cytometry and cell sorting equipment
- General lab supplies and equipment, including chemicals
- HPLC equipment and reagents
- Incubators
- Irradiators, animal and cell
- Laboratory animals and equipment, including specialty diets

- Laboratory storage equipment
- Laboratory refrigerators, freezers
- Laminar flow hoods
- Microarray reagents, equipment, analysis software (nucleic acid and protein arrays)
- Nucleic acid isolation and PCR reagents
- Oligonucleotide/peptide/protein production services
- Pipettes, pipetting devices, test tubes, plates and other plastic peripherals
- Reagents related to confocal and electron microscopy, as well as related immunohistochemistry reagents
- Scintillation counters, gamma counters, radioisotopes
- Software
- Subscriptions and books
- Data analysis systems and software
- Laboratory support services
- Scientific journals and books
- And more...

Your product not listed? Ask us!

Exhibit space will be assigned on a first-come, first-served basis, and discounts are available for early application, so don't delay!





# 2010



# Scientific attendance will be great!

More than 3,200 investigators attended the AAI Annual Meeting in 2009 to present their best science, exchange ideas—and discover new products and services to benefit their research.

Attendees came from 33 different countries. That's 33 markets in addition to U.S. scientists!

The AAI Annual Meeting draws investigators from every career stage. At IMMUNOLOGY 2010<sup>™</sup>, you'll meet the most influential decision makers for the field—today and tomorrow!

#### **AUDIENCE PROFILE:**

AAI has developed an exceptional scientific and educational program that is expected to attract 3,500 immunologists:

- AAI members
  - Faculty/Principal Investigators
  - Students
  - · Post doctoral fellows
- Members of 15 or more Guest Societies
- Corporate scientists
- Government scientists
- Other immunologists from around the world

#### SCIENTIFIC PROGRAM

The program will feature more than 550 scientists speaking in over 100 sessions and more than 1600 poster presenters. IMMUNOLOGY 2010™ will draw leading immunologists from around the world to share their latest research in areas including:

- Bone Marrow Transplantation
- Cytokines
- Emerging Diseases, especially zoonotic disease (Swine Flu)
- Evolution of the Immune System
- Follicular T Helper Cells
- Glycobiology
- **Imaging**
- Innate Immunoregulation at Mucosal Interfaces

- Immune Response Inhibition
- Mast Cells and Basophils
- Neuroimmunology
- Natural Killer Cells
- Stem Cells
- Systems Biology
- Transcriptional Regulation
- Transplantation Tolerance
- And much more

# Exhibit Hall Sponsorship Options

#### Available to IMMUNOLOGY 2010™ Exhibitors Only.\*

# Cyber Centers \$10,000 each 2 sponsorships available

2 Cyber Centers on Exhibit Floor, each with 4 computer kiosks

- Daily exposure
- One complimentary 15-minute product showcase
- Kiosks/terminals will be set to exhibitor's home page
- Signage in the Cyber Center
- Acknowledgment in meeting program and other AAI acknowledgments
- Sponsor-provided graphics on desktop and screensaver
- Other benefits accompanying Level III Sponsorship\*\*



# Meeting Bags 1 sponsorship available

- Sole sponsorship of meeting bags
- Daily and long-term residual exposure
- Logo on bags
- 1 complimentary 15-minute session in Product Showcase
- 1 complimentary exhibitor workshop
- 1 use of AAI member mailing list
- 1 use of registration list
- Acknowledgment in meeting program and other AAI acknowledgments
- Signage in sponsor's exhibit booth
- Other benefits accompanying Level III Sponsorship\*\*



#### Refreshment Carts \$3,000 each Service for 300. Choice of coffee/other beverages, ice cream, popcorn

- Refreshment cart placed outside or near booth, as regulations permit
- Name, booth number, and refreshment service listed on signs/monitors in exhibit hall and in session area
- Signage on cart
- Acknowledgement in meeting program and other AAI acknowledgments
- Other benefits accompanying Level I Sponsorship\*\*

#### Exhibit Hall Banner Number limited Inquire for availability

**SOLD** 

6' x 4' sign above booth location with corporate logo

# Lanyards 1 sponsorship available

Lanyards will be provided to attendees at registration. Sponsor arranges purchase, production and delivery. Estimated quantity, 3,500.

\$5,000

- Sole sponsorship of this item
- Daily exposure on every attendee's badge for all events
- Acknowledgment in meeting program and other AAI acknowledgments
- Other benefits accompanying Level I Sponsorship\*\*

# Materials \$3,000 each 1 sponsorship available for each

All materials will be provided to attendees at registration. Sponsor arranges purchase, production and delivery. Estimated quantity, 3,500.

- Pens
- Note pads
- USB flash drives
- Water bottles
- Luggage tags
- Umbrellas
- Other ideas welcome!
- Other benefits accompanying Level I Sponsorship\*\*



\$2,500

# Additional Marketing Opportunities

# **Meeting Bag Inserts**5 sponsorships available

\$3,000

Sponsor arranges production and delivery. Estimated quantity, 3,500.

- Opportunity to insert marketing brochure in attendee registration bag
- Available only to a maximum of
   5 companies to increase your exposure
- Other benefits accompanying Level I Sponsorship\*\*

#### Workshop

\$900

- Space for Exhibitor Workshops may be obtained for a minimum of one hour at a cost of \$900. Hour to include time for set up and tear down. Workshop applications are subject to approval.
- A description of the presentation will be included in the meeting program. Cost includes microphone, pointer, lectern, easel, data video projector, screen and head table.

# Post-Show Attendee Mailing List

**\$700** 

1 use

#### **Product Showcase**

\$300

- Exhibitors will have the opportunity to make a 15-minute scheduled presentation or demonstration on the Exhibit Hall stage. Presentations are subject to approval. Showcase applications will be considered on a first-come, first-served basis.
- Presentations will be advertised in meeting program. Cost includes stage, microphone, lectern, easel, and 6 ft. table.

#### Announcement of \$100 Your Booth Raffle

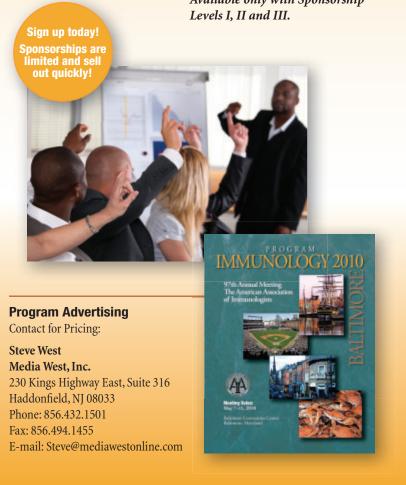
- AAI will announce your booth-raffle winner over the PA in the exhibit hall.
- AAI will post your company name and your raffle winner at the front of the exhibit hall.
- Raffle entry forms to be collected by exhibitor; raffle prizes to be provided by exhibitor and winner selection to be handled by exhibitor.

Weblink on AAI Meeting Website\*\*
Available only with Sponsorship
Levels II and III.

# Exhibitor Location Highlight on Boards\*\*

Available only with Sponsorship Levels II and III.

Pre-Show Attendee Mailing List \*\*
Available only with Sponsorship
Levels I. II and III.



For information on sponsorship/support options for the Exhibits at **IMMUNOLOGY 2010**<sup>™</sup>, contact **AAIExhibits@IAS-online.net** or Phone: **703-212-4961**.

- \* AAI offers opportunities beyond the exhibit floor for support of the annual meeting. For information on sponsorship/support options for the scientific program at IMMUNOLOGY 2010™, contact meetings@aai.org.
- \*\* Premier Exhibitor Sponsorship Levels I, II, and III
  Enjoy additional exclusive benefits when you qualify as a Premier Exhibitor Sponsor (Level I: \$3,000, Level II: \$6,000, and Level III: \$10,000).
  Contact AAI Exhibit Sales and Management for details. E-mail: AAIExhibits@IAS-online.net



#### **IMPORTANT DEADLINES**

#### **OCTOBER 31, 2009**

Early application deadline. (Exhibit Application and \$1,000 per booth deposit due.)

OGY 2010<sup>th</sup>

- After this date, full payment is due with Exhibit
- Assignments for available space to be made on a first-come/first-served basis according to date Exhibit Application is received.

#### **DECEMBER 15, 2009**

- Booth fee balance due
- All booth fees become non-refundable

#### **JANUARY 16, 2010**

Deadline for full payment of booth fee

#### **FEBRUARY 2010**

Exhibitor Kits available online from www.freeman.com. Participating exhibitors will receive e-mail notice when website is live.

#### **MARCH 5, 2010**

Deadline for:

- Product description for meeting program
- Exhibitor workshop reservations
- Exhibitor logos

#### **APRIL 14, 2010**

Deadline for:

- Hotel reservations
- Booth personnel pre-registration

#### MAY 1, 2010

Deadline for advance freight arrival at warehouse

#### MAY 5, 2010

Freight deliveries accepted on site

#### MAY 6-7, 2010

Exhibitor setup

#### MAY 8-10, 2010

■ Exhibits open 9:00 AM-4:30 PM daily

#### MAY 10, 2010

Exhibitor teardown begins at 5:00 PM

#### **EXHIBIT FEES**

A discount is available for exhibitors who apply for space and make their deposit by October 31, 2009.

#### 10'x10' Corner Booth

\$2,650 (If application and deposit are received on or before October 31, 2009)

\$2,800 (After October 31, 2009)

#### Package includes:

8' backwall drape/3' high dividers 7" x 44" one-line sign

4 exhibitor badges (access to exhibit hall only)

#### 10'x10' Inside Booth

\$2,350 (If application and deposit are received on or before October 31, 2009)

\$2,500 (After October 31, 2009)

#### Package includes:

8' backwall drape/3' high dividers

7" x 44" one-line sign

4 exhibitor badges (access to exhibit hall only)

#### **AAI Government Rate**

#### 10'x10' Inside Booth

Discounts available on listed price, subject to availability. Contact Exhibit Sales and Management for more information. (Applicable to inside booth only)

#### Package includes:

8' back wall drape/3' high dividers

7" x 44" one-line sign

4 exhibitor badges (access to exhibit hall only)

#### **BOOTH ASSIGNMENTS**

Available space will be assigned on a first-come/ first-served basis.

#### IMMUNOLOGY 2010™ EXHIBITOR SCHEDULE

#### **THURSDAY, MAY 6**

3:00 PM - 6:00 PM **Exhibitor Setup** 

#### FRIDAY, MAY 7

8:00 AM -NOON **Exhibitor Setup** 

5:00 PM - 6:30 PM President's Address and

Award Ceremony

6:30 PM - 8:00 PM Welcome reception (tentative)

#### **SATURDAY, MAY 8**

8:00 AM - 4:45 PM Sessions/symposia

8:00 AM - 4:30 PM Poster sessions in exhibit hall

9:00 AM - 4:30 PM Exhibits open 10:00 AM - 4:00 PM Exhibitor workshops

12:30 PM - 1:30 PM Poster authors present in exhibit hall

5:00 PM - 6:00 PM Distinguished Lecture

#### **SUNDAY, MAY 9**

8:00 AM - 4:45 PM Sessions/symposia

8:00 AM - 4:30 PM Poster sessions in exhibit hall

9:00 AM - 4:30 PM Exhibits open

10:00 AM - 4:00 PM Exhibitor workshops

Poster authors present in exhibit hall 12:30 PM - 1:30 PM

5:00 PM - 6:00 PM Distinguished Lecture

#### MONDAY, MAY 10

8:00 AM - 4:45 PM Sessions/symposia

8:00 AM - 4:30 PM Poster sessions in exhibit hall

9:00 AM - 4:30 PM Exhibits open  $10:00 \, AM - 4:00 \, PM$ Exhibitor workshops

12:30 PM - 1:30 PM Poster authors present in exhibit hall

2:30 PM - 4:30 PM President's Symposium 5:00 PM - 6:00 PM Distinguished Lecture 5:00 PM -11:00 PM Exhibit teardown

#### **TUESDAY, MAY 11**

8:00 AM -12:15 PM Sessions/symposia



#### **Exhibit Sales and Management Contacts**

AAI Exhibit Management

c/o IAS-Victoria Geis or Cheryl Stratos

103 Oronoco St., Suite 200 Alexandria, VA 22314

Phone: 703-212-4961

Fax: 703-548-3733

E-mail: AAIExhibits@IAS-online.net

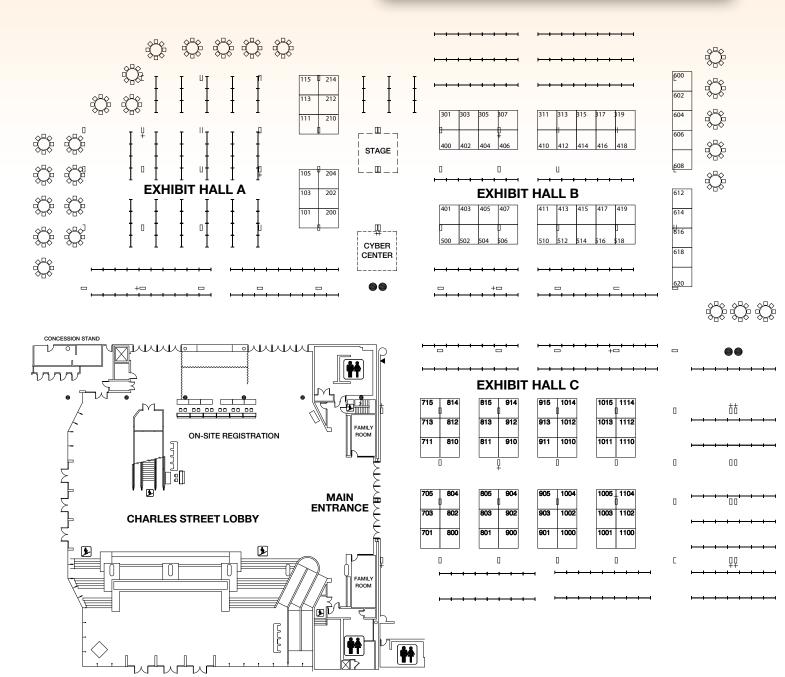
#### **BALTIMORE CONVENTION CENTER Baltimore, Maryland**

Exhibit Dates: May 8-10, 2010 Exhibits Open 9:00 AM-4:30 PM daily

Available space will be assigned on a first-come/first-served basis.

Island booths may be created by combining four or more 10x10 booths.





### **Prior Exhibitors**

AAAS/Science Abcam, Inc. ABD Bioquest, Inc. AbD Serotec Abgent, Inc. Abnova (Taiwan) Corporation Academia Book Exhibits Accuri Cytometers, Inc. Active Motif Advalytix AG Advanced Targeting Systems ALEXIS® Biochemicals AllCells, LLC. ALZET® Osmotic Pumps/ **DURECT Corporation** amaxa GmbH American Society for Nutrition Amnis Corporation AMRESCO Inc. AnaSpec, Inc. Apollo Cytokine Research Assay Designs, Inc. Aushon Biosystems, Inc. AutoImmun Diagnostika GmbH/Cell Technology, Inc. Bachem/Peninsula Labs Bay Biosciences Co., Ltd. **BBK International** BD (Becton, Dickinson and Company)

Beckman Coulter, Inc. Bender MedSystems GmbH Bethyl Laboratories, Inc. Biacore, Inc. BioCision, LLC Biocompare **BIOCON Scientific** BioLegend, Inc. Biomeda Corp. Bioplastics Cyclertest, Inc. Biotium, Inc. Bio Med Immunotech Bio-Quant, Inc. Bio-Synthesis, Inc. Blackwell Publishing Inc. BTX/Harvard Apparatus Caliper Discovery Alliances and Services Cayman Chemical Company CEDARLANE® Laboratories Limited Cell Press/Elsevier Immunity Cell Sciences, Inc. Cell Signaling Technology® CellSeed, Inc. Cellular Engineering Technologies Inc. Cellular Technology Ltd. (C.T.L.)

Chondrex, Inc.

CPC Scientific, Inc. Cyntellect, Inc. BD Biosciences CONCESSION STAND MMM 1502 **EXHIBIT HALL D** 1504 1219 1221 1506 1508 1512 1305 1307 1309 1315 1317 1319 1321 1514 1516 1518 Ε 1520 L

Dana Press Millipore Corporation De Novo Software, Inc. Diaclone, A Tepnel Company Dragonfly Sciences, Inc. Duke Scientific Corp. eBioscience, Inc. Elsevier Endogen Enzo Life Sciences **Eppendorf Biochip Systems** Exalpha Biologicals, Inc. Exbio EY Laboratories, Inc. Fluxion Biosciences Fraunhofer Institute for Cell Therapy and Immunology Full Moon BioSystems, Inc. Garland Science/Taylor & Francis Gene Tools, LLC GenHunter Corporation Genisphere, Inc. GenWay Biotech, Inc. GL Biochem (Shanghai) Ltd. Green Mountain Antibodies Guava Technologies, Inc. HumanZyme, Inc. IMGENEX Corp. Immune Deficiency Foundation Immune Epitope Database and Analysis Resource Immunicon Corporation Immunology Database and Analysis Portal (ImmPort)/NIAID, NIH InGenious Targeting Laboratory, Inc. INTAVIS Bioanalytical Instruments AG IntelliCyt<sup>™</sup> Corporation International Society for Biological Therapy of Cancer Invitrogen Corporation. InvivoGen Jackson ImmunoResearch Laboratories, Inc. The Jackson Laboratory Journal of Visualized Experiments JPT Peptide Technologies GmbH Karger Publishers KPL, Inc. La Jolla Institute for Allergy and Immunology LINCO Research St. Jude Children's Research Lippincott Williams & Wilkins Lonza Bioscience (formerly STEMCELL Technologies, Inc. Cambrex Research Products) Strategic Diagnostics, Inc. Mabtech AB, Inc. SuperArray Bioscience MBL International Corporation **Symansis** MD Biosciences TA Instruments Meso Scale Discovery

Miltenyi Biotec, Inc. Mimotopes Multispan, Inc. National Center for Complementary and Alternative Medicine, NIH National Institute of Allergy and Infectious Diseases, NIH National Library of Medicine NIH Nature Publishing Group New England Peptide, Inc. Nexcelom Bioscience, LLC. Novus Biologicals, Inc. Next Advance Inc. NuAire, Inc. Oklahoma Medical Research Foundation Open Biosystems Operon Biotechnologies, Inc. OriGene Technologies, Inc. Pall Medical PBL Biomedical Laboratories PBL Interferon Source Pel-Freez Biologicals PeproTech Inc. Phalanx Biotech Group ProImmune Inc. PromoCell GmbH QuadraSpec, Inc. Quansys Biosciences Quidel Corporation R&D Systems, Inc. RayBiotech, Inc. Reichert Inc. The Rockefeller University Press Rockland Immunochemicals Rules-Based Medicine, Inc. **SABiosciences Corporation** Sanofi Pasteur, Inc. Sarstedt, Inc. Saunders/Mosby/Churchill Livingstone ScyTek Laboratories Inc. SeraCare Life Sciences, Inc. Shenandoah Biotechnology, Inc. Sigma-Aldrich SignalChem Pharmaceuticals Sinauer Associates, Inc. **Publishers** SouthernBiotech Springer SRI International

Texas A&M Institute for Genomic Medicine Thermo Fisher Scientific Thermo Scientific Particle Technology TissueGnostics GmbH Tree Star, Inc. 21st Century Biochemicals, Inc. University of Texas Southwestern Medical Center US Immunodeficiency Network (USIDNET) UVP, LLC **VVR** Biosciences Wiley-Blackwell

#### **Guest Societies**

Each year, AAI is joined by a number of Guest Societies presenting symposia in their respective disciplines.

The following Guest Societies have been invited for IMMUNOLOGY 2010™.

American Association of Veterinary Immunologists (AAVI) American Society for Blood and Marrow Transplantation (ASBMT)

American Society of Bone and Mineral Research (ASBMR)

American Society of Hematology (ASH)

American Society of Transplantation (AST)

Association of Medical Laboratory Immunologists (AMLI)

Australasian Society for Immunology (ASI)

British Society for Immunology (BSI)

Canadian Society for Immunology (CSI)

Chinese Society of Immunology (ChSI)

International Society for Interferon and Cytokine Research (ISICR)

International Society of Developmental and Comparative Immunology (ISDCI)

International Society of Neuroimmunology (ISNI)

PsychoNeuroImmunology

Research Society (PNIRS) Singaporean Society for

Immunology (SSI)

Sociedad Mexicana de Inmunología (SMI)

Society for Glycobiology

Society for Leukocyte Biology (SLB)

Society for Natural Immunity

Hospital

#### **AAI RULES AND REGULATIONS**

The Exhibit Application/Contract must be signed by an authorized representative of the exhibiting company. This signature will reflect that the authorized representative has read and has full comprehension of the terms specified below and of the terms specified on the IMMUNOLOGY 2010™ website. The American Association of Immunologists. Inc. (AAI) reserves the right to dismiss any exhibitor who does not adhere to the rules and regulations published here and within the Exhibitor Service Kit.

#### **Presentation of Products or Services**

The purpose of the IMMUNOLOGY 2010™ exhibit program is to further the education of the scientist working in the field of immunology. The exhibits must be of an educational character. They must emphasize instruments, products or services for use in teaching and research, books or other publications in scientific fields of relevance to the interests of the members of AAI, or directly convey scientific research findings in those areas of science represented by the Association.

AAI reserves the right, in its sole discretion, to accept or deny applications for exhibit space and to allocate space among exhibitors. In the case of a denied application all monies collected by Exhibit Management will be refunded to the exhibiting company.

#### **Space Assignment**

Assignment of available space will be made on a first received (time stamped) first assigned basis. Whenever possible, space will be allotted according to the exhibitor's choice, but the final arrangements will be determined by Exhibit Management in a way that produces the most advantageous grouping of the exhibits. AAI shall have no liability if the space location assigned is not as requested or if space is sold out.

A 50-word description of products and/or services to be displayed in your booth must be submitted. This information will be published in the Meeting Program provided that the application and description are received no later than March 5, 2010. If the description is not provided by the deadline date, only the name, address (as it appears on the contract) and booth number will be printed in the

#### **General Conduct of Exhibits**

The following practices are prohibited: noisy electrical or other mechanical apparatus interfering with other exhibitors; operation of x-ray equipment; canvassing or distributing any material outside the exhibitor's own space; use of billboard advertisements and/or the display of signs outside the exhibit area; publicizing and/or maintaining any extracurricular activities, inducements, demonstrations or displays away from the exhibit area during the exhibit hours; entry into another exhibitor's booth without permission; photographing, video taping, or examining another exhibitor's equipment without permission; the use of magicians, fortune tellers, dancers, puppets, balloons, or other entertainment of this nature without permission; the use of any animal in an exhibit or animals on the floor also requires permission. Subleasing of exhibit space is not permitted. Dismantling exhibits and leaving before official exhibit close at 4:30 PM on Monday, May 10, 2010, is not

#### **Location Relative to Other Exhibits**

Exhibitors may use the Exhibit Application to designate their preference for location near other companies or their wish not to be adjacent to or opposite designated companies. These requests will be honored to the greatest extent possible in conjunction with assignment priorities and requests for specific locations on the floor.

#### **Distribution of Giveaways**

Exhibitors will be permitted to distribute appropriate promotional materials and approved related items from their exhibit booth only. Exhibitors may not without permission distribute any material outside the booth (hotels, Convention Center lobby area, etc.). In keeping with the educational purpose of the exhibit program, all such giveaways, with the exception of literature, must have prior approval of Exhibit Management and must conform to acceptable and professional standards. A giveaway approval form will be available in the Exhibitor Service Kit.

#### GENERAL INFORMATION

#### **Exhibit Space Rental**

All booths are 10' x 10' and can be combined to make larger booths. Tiered pricing is available with discounts for applications and deposits received by October 31, 2009. (See Exhibit Application for details.) Each corner booth (bordered by a front and side aisle) is US \$2,650-\$2,800. depending on time of application. Each inside booth (bordered by a front aisle only) is US \$2,350-\$2,500. Rental includes 8' high back drapes and a 36" high side dividers and a standard (7" x 44") identification sign with company name. The exhibit aisles will be carpeted. Exhibitors will need to bring or rent carpet for their booths. A deposit check in the amount of US \$1,000 for each booth requested must accompany the application for space for applications submitted on or before October 31, 2009. After October 31, all applications must be submitted with payment in full. Exhibit space will not be assigned and confirmed without receipt of deposit money. The balance due on the cost of space assigned must be paid on or before December 15, 2009.

#### **Cancellation or Reduction of Exhibit Space**

Notification of an exhibitor's decision to cancel or reduce space must be made in writing. The effective date of space cancellation or reduction will be the date on which the written notice is received by Exhibit Management. If space is cancelled or reduced on or before December 15, 2009, a refund will be made of any funds paid in excess of the required non-refundable deposit. After December 15, 2009, all sales are final and any deposits plus other booth fees paid become non-refundable.

#### Sub-Leasing

Sub-leasing of exhibit space is not permitted. Two or more companies may not share the same space.

#### **Registration of Exhibitors**

Exhibitors will receive four complimentary Exhibit Hall-Only badges for company personnel for each 10x10 booth space reserved. Additional Exhibit Hall-Only badges can be purchased for \$50 each. It is the responsibility of the authorized individual signing the application for space to inform all company personnel of the rules and regulations contained in this brochure. Exhibit Hall-Only badges will not permit attendance to scientific sessions.

#### **BOOTH DESIGN AND USE OF EXHIBIT SPACE**

#### **Standard In-Line Booths**

The back wall of the display is limited to 8' in height and a depth of 4'. All display fixtures and accessories, (including but not limited to book racks, instruments and foliage) over 4' in height (not to exceed 8' maximum) must be confined to that area of the exhibitor's space which is within 4' of the backline. Display material in the remaining 6' of booth space must not exceed 4' in height. Hanging signs are not permitted.

#### **Multiple Standard Booths**

In an exhibit that contains 3 or more linear booths (30 feet or more), the interior booths are permitted to contain display material over 4' in height-with a maximum of 8' in height—which must be confined to that area of the exhibitor's space which is within 6' of the backline of the booth, Sufficient "see-through" area must be provided so as not to block the view of adjacent exhibits. The end booths of such an exhibit must conform to the Standard Booth restrictions of 4 display area from the backline of the booth. Hanging signs are not permitted.

No exhibit may span an aisle by roofing. Exposed, unfinished sides of exhibit backgrounds must be draped to present an attractive appearance. If such draping is not ordered, the contractor, with the approval of the Exhibit Manager, will install it and charge the exhibitor.

#### **Island Booths**

In island booth units, bordered on four sides by aisles, the full cubic content of the space may be used; however, all display material is restricted to 16' in height and sufficient "see-through or walk-through" area of 40% visibility per side must be provided so as not to block the view of adjacent exhibits. Models or to-scale drawings of cubic content exhibits must be submitted in advance to Exhibit Management for approval to avoid problems during exhibit set-up. Island booths will be measured and may not exceed the 16 height limitation. Hanging signs are permitted but must not exceed the 16' height restriction measured from the top of the sign to the floor.

The aisles are the property of AAI. Each exhibitor has the responsibility to assure proper flow of traffic through the entire show by not blocking the aisles. Do not place

your demonstration areas on the aisle line of your exhibit if you expect many people to congregate at one time. Leave space within your own exhibit area to absorb the majority of the crowd. This regulation applies even if your exhibit booths are directly across the aisle from each other.

#### **Fire Code Regulations**

All drapes, curtains, table coverings, skirts, carpet or any material used in exhibits must be flame retardant. Fire hose cabinets, fire extinguishers, sprinklers, fire exit doors, route of egress and any other fire safety device or facility must not be hidden, obstructed or otherwise disturbed. Crates, packing materials, wooden boxes or other highly combustible materials may not be stored in exhibit halls, meeting rooms or fire exit areas. Passenger elevators and escalators may not be used for freight, including hand trucks, floats and similar equipment.

The exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and hold harmless AAI and their officers, employees, and agents, IAS (Exhibit Management), The Baltimore Convention Center and its employees and agents, and Freeman Companies harmless against all claims, losses and damages to persons or property, governmental charges or fines and attorney's fees arising out of or caused by Exhibitor's installation, removal, maintenance, occupancy or use of the exhibiting premises or a part thereof, excluding such liability caused by the sole negligence of the parties referred to above. In addition, the Exhibitor acknowledges that AAI, its agents, the Baltimore Convention Center, and Freeman Companies do not maintain insurance covering the Exhibitor's property and that it is the sole responsibility of the Exhibitor to obtain business interruption and property damage insurance covering such losses by the Exhibitor.

#### **Cancellation of Meeting and Exhibit**

It is mutually agreed that in the event IMMUNOLOGY 2010<sup>™</sup> is cancelled due to acts of God, war, strikes, government regulation or advisory (including travel restrictions by the government or World Health Organization), civil disturbance, terrorism, or threats of terrorism in Baltimore, MD, and the eastern United States as substantiated by governmental warnings or advisory notices, curtailment of transportation, epidemics, disaster, fire, earthquakes, hurricanes, unseasonable extreme inclement weather, shortages or disruption of the electrical power supply causing blackouts or rolling blackouts in Baltimore, MD, or any other comparable conditions or circumstances occurring either in the location of the IMMUNOLOGY 2010™ meeting or in the countries/states of origin of at least 30 percent of the attendees or along their routes of travel, making it commercially impracticable, illegal, or impossible to hold IMMUNOLOGY 2010<sup>™</sup>, the Application and Contract for exhibit space will be terminated. In such an event, the affected party shall not be liable to the other for delay or failure to perform its obligations, except there shall be a prorated reduction of any fees payable or otherwise due under this agreement and/or refund of any deposits paid.

Exhibitors are urged to take out a portal-to-portal rider available at a nominal cost on their own insurance policy protecting them against loss through theft, fire, damage,

#### SERVICES AND OFFICIAL CONTRACTOR

Details for labor, furniture, rental displays, lead retrieval, utilities, etc. will be included in the Exhibitor Service Kit.

#### **Service Kits**

Exhibitor Service Kits will be on-line in February 2010. Exhibitors are urged to take advantage of cost reductions offered by most contractors for advance orders. Many services cost substantially more when ordered onsite.

#### **Please Address All Communications** Pertaining to Exhibits to:

#### **AAI Exhibit Sales and Management**

c/o IAS Victoria Geis or Cheryl Stratos 103 Oronoco Street, Suite 200, Alexandria, VA 22314 Phone: 703-212-4961 • Fax: 703-548-3733 E-mail: AAIExhibits@IAS-online.net

# Exhibit Application/Contract IMMUNOLOGY 2010<sup>™</sup>



# THE AMERICAN ASSOCIATION OF IMMUNOLOGISTS 97th ANNUAL MEETING

Meeting Dates: May 7-11, 2010 • Exhibit Dates: May 8-10, 2010 • Baltimore Convention Center • Baltimore, Maryland

**Instructions: Complete and return this application to reserve your space.** Available exhibit space will be assigned on a first-come, first-served basis according to the receipt of this document. A non-refundable \$1,000 per 10x10 booth deposit is due with the application; the balance is due by December 15, 2009. For applications submitted after October 31, 2009, full payment is due with the application.

Company	
Contact Name	Title
Address	
City/State/Zip/Country	
Phone	_ Fax
E-mail	_
The total number of booths we request is/are	In accordance with the following terms, conditions, and regulations governing
Location Preference: ☐ Corner \$2,650 (On or before October 31, 2009) \$2,800 (After October 31, 2009) ☐ Inside \$2,350 (On or before October 31, 2009) \$2,500 (After October 31, 2009)	exhibits of the IMMUNOLOGY 2010 <sup>™</sup> at the Baltimore Convention Center in Baltimore, Maryland, May 7–11, 2010, the undersigned hereby makes an application for exhibit space(s) which, when accepted by the AAI Exhibit Management, becomes a contract. Terms and conditions listed elsewhere in this document and at <b>www.aai.org</b> are a part of this contract. The undersigned agrees to abide by all rules, requirements, restrictions and regulations as set forth in this agreement
We prefer the following booth locations (in priority order):	or as may be especially designated by AAI Exhibit Management, the convention center, the official general services contractor as well as any city, state and
1) 2) 3) 4) 5) 6)	federal regulations. Failure to abide by such rules and regulations results in forfeiture of all monies paid or due AAI under the terms of this agreement.
We will exhibit the following kinds of products/equipment/services:	Authorized Signature Date
If possible, we would like to be grouped with (other exhibitor names):  If possible, we would NOT like to be located adjacent to or directly across from	The American Association of Immunologists, Inc. (AAI) reserves the right, in its sole discretion, to accept or deny applications for exhibit space and to allocate space among exhibitors. In the case of a denied application, all monies collected by AAI Exhibit Management will be refunded to the exhibiting company.
ii possible, we would not like to be located adjacent to of directly across from	PAYMENT:
Sponsorships/Additional Marketing Opportunities:	TOTAL EXHIBIT FEES \$
☐ Cyber Center(s) ( # centers) \$10,000 each \$	TOTAL CDONCODOLIID FFFC &
□ Lanyards	- TOTAL AMOUNT DUE
Refreshment Carts ( # carts) \$3,000 each \$	-
☐ Materials Sponsorship\$3,000 each \$	Method of Payment:
(Item Type:)   Meeting Bag Insert\$3,000 \$	☐ Check ☐ Credit card ☐ Visa ☐ Mastercard ☐ American Express
□ Exhibit Hall Banner\$2,500 \$	Caru #Exp
□ Workshop\$900 \$	Signature
☐ Post-Show Attendee List\$700 \$	AddressZip
☐ Product Showcase\$300 \$	Phone:
☐ Announcement of your Booth Raffle\$100 \$	
SPONSORSHIP TOTAL \$	Mailing Address for Exhibit Payments:
Premier Exhibitor Sponsorship Met	The American Association of Immunologists • Attn: Exhibits
☐ Level I (\$3,000) ☐ Level II (\$6,000) ☐ Level III (\$10,000)	9650 Rockville Pike, Bethesda, MD 20814-3994
Cancellation Policy	** When mailing, also please fax a copy of Application/Contract to AAI Exhibits Manager at 703-548-3733.
The \$1,000 per booth deposit and all sponsorship payments are	Please return this form and direct any questions or concerns to:

The **\$1,000 per booth** deposit and all sponsorship payments are non-refundable. If full payment is not received by December 15, 2009, booth space will be cancelled and immediately released to other companies interested in exhibiting. After December 15, 2009, all sales are final and any deposit or fee payment is non-refundable.

#### AAI Exhibit Sales and Management:

c/o IAS Victoria Geis or Cheryl Stratos 103 Oronoco Street, Suite 200, Alexandria, VA 22314 Phone: 703-212-4961 • Fax: 703-548-3733

 $\hbox{E-mail: AAIExhibits@IAS-online.net}\\$ 

#### THE AMERICAN ASSOCIATION OF IMMUNOLOGISTS

9650 Rockville Pike, Bethesda, MD 20814-3994

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